

How we take care of you and your trucks:



TSC

The Toyota Service Concept is based on the TPS principle and is unique in the industry.

Total lifetime support

Maintenance, repairs, backup with extra trucks, driver training and management information.

Real-time information

Instant online access to updated information such as technical support, truck history, parts, truck availability and effective time & route planning.

Exact fit

In terms of parts and people, with structured training and accreditation processes.

Connectivity is the new norm

Smart truck telemetry with I_Site from Toyota allows for two-way communication, driver management, geofencing, complete fleet control to improve safety, efficiency, battery life, and profitability.



Sustainability

As a reliable, responsible and transparent partner for your operations, we have three main focus areas: maximise quality and customer safety, optimise opportunities for people to thrive and minimise environmental impact. In 2023, we earned a Platinum EcoVadis rating for a fourth consecutive year, meaning we belong to the top 1% of companies assessed by EcoVadis.

We think customer first

We get to know our customers through surveys, sales discussions and service visits. We are always there for you, all over Europe.

Your feedback makes a difference

Our quality survey, based on the Net Promoter Score (NPS), which measures customer satisfaction, is our most important tool to understand how you feel about our sales, service and rental performance. It gives our customers the opportunity to leave their honest feedback. Using your feedback, we aim to continuously improve our processes and customer experience in future service, sales or rental interactions.

Toyota Material Handling in Europe

Total coverage

The Toyota Material Handling network extends to over 30 countries in Europe with a big service network, containing more than 5750 service technicians.

Always local – with global support

Wherever you are located in Europe, we are always close by, thanks to our extensive local coverage, but with the stability and backup of a worldwide organisation.

Made in Europe

Over 95% of the trucks we sell, are built in our own European factories – all to TPS quality standards – and over 90% of the trucks sold are electrified. Available across Europe, our products are manufactured in France, Italy, and at one of the EU's first 'carbon-free' factories in Sweden. We employ over 3000 production staff throughout Europe and work with over 300 European suppliers.



TOYOTA

MATERIAL HANDLING

Toyota Offer

Products, Services and Solutions

How we plan your operation:



Advice

Your local sales contact functions as a business advisor for all material handling and logistics operations. Our sales representative will analyse your requirements, find efficient solutions and support your activities during the planning process and operational phases.

Complete range

We offer a complete range of Toyota trucks: warehouse trucks, tow tractors, counterbalanced trucks and automated solutions.

Financing

We also have several financial solutions, including finance lease and long-term rental programmes. Our quality approved used trucks are available at a competitive cost level. You can also plan ahead with short-term rental options to handle peak periods of activity.

Digital solutions

We support you in digitalising your order flow and managing your truck fleet. You can explore our offer and order directly online or get in touch whenever you need help. Visit our website.

How we build quality trucks:



TPS

The world-renowned Toyota Production System is a strong foundation for providing best quality in production.

Kaizen

A process of continuous improvement, achieved by following a clear set of values. Our Net Promoter Score, a customer loyalty and satisfaction measurement, ensures continuous improvement in our operations.

ISO 14001

All trucks are produced to these quality standards with minimum environmental impact.



For more information about:

- Toyota Production System (TPS)
- Toyota Service Concept (TSC)
- Finance and rental plans
- Service and parts programmes
- Smart truck technology
- I_Site from Toyota fleet management
- Environment & sustainability policies

please ask your Toyota representative, or visit www.toyota-forklifts.eu

www.toyota-forklifts.eu

Toyota Offer Leaflet — 2023

TOYOTA

MATERIAL HANDLING



BT LIFTER HAND PALLET TRUCK RANGE

L-SERIES LHM075/100/200/230/300	L-SERIES LHM230P	H-SERIES HHM100/HHL100	S-SERIES SHM080/SHL080	W-SERIES LWE130	W-SERIES LWI160	W-SERIES LWE140/160/180/200/250	P-SERIES LPE200/220/250
0,75/1/1,1/2/2,3/3/3,1	23t	1t	0,8t	1,3t	1,6t	1,4/1,6/1,8/2,0/2,5t	2,1/2,2/2,5t
		0,8m	1,6m	5,5 km/h	6 km/h	6 km/h	12,5 km/h

BT LEVIO POWERED PALLET TRUCK RANGE

BT STAXIO POWERED STACKER TRUCK RANGE

S-SERIES LSI200	W-SERIES HWE100/100S	W-SERIES SWE200L/100/120/LS/SX/R/140(L)/S/145(L)/160(L)/SWE200(L)/D	P-SERIES SPE120(L)/X/R/XRD/140(L)/S/160(L)/200(L)/D/DN	S-SERIES SSI200D/SSI160LN	B-SERIES RRE120B/140B/160B	R-SERIES RRE140H/160H/180H/200H/250H
2t	1t	0,8/1,1/1,2/1,4/1,45/1,6/1,8/2,0t	0,75/1/1,2/1,4/1,6/1,8/2,0t	2,0/1,6/1	1,2/1,4/1,6/1,8	1,4/1,6/1,8/1,8/2,0/2,5t
12,5 km/h	2,0 m	6,0 m	6,0 m	2,5 m/ 5,4 m	8,5 m	13 m

BT REFLEX REACH TRUCK RANGE

E-SERIES RRE140HE/160HE/180HE/200HE/250HE	N-SERIES RRE140HN/160HN	O-SERIES RRE160HR	N-SERIES TSE100W
1,4/1,6/1,8/1,8/2,0/2,5t	1,4/1,6t	1,6t	1,0t
13 m	10 m	7,5 m	3,0 m

BT OPTIO ORDER PICKING TRUCK RANGE

L-SERIES OSE100W/120(P)/250(P)/180XP/200X	L-SERIES OSE120CB	M-SERIES OME100/100W/100N/100NW
1,0/1,2/1,8/1,8/2,0/2,5t	1,2 t	1,0 t
1,75 - 2,8 m	4,15 m	3,4 - 6,3 m

BT VECTOR VERY NARROW AISLE TRUCK RANGE

H-SERIES OME100H/120HW	R-SERIES VRE125/125SF/150	A-SERIES VCE100A/120A/125ASF/150A
1,0/1,2t	1,25/1,5t	1,1/1,2/1,25/1,5t
12,1 m	11,3 m	16,8 m

The Toyota Offer

Toyota Material Handling offers the expertise and reliability of the world's number one supplier in material handling. We try to make our products and services as efficient as possible with a high standard for quality. From the first BT hand pallet truck in 1948 and the first Toyota counterbalanced forklift truck in 1956 up to today, we constantly try to reinvent ourselves, evolve and answer to market needs.

Passion for innovation
Sustainability is one of our key values. That is why we invest in research & development to lower our own consumption rates and emissions, and those of our customers. New, cleaner engines, are already included in our offer with Li-ion-power and fuel cell technology integrated in our range. We are always looking for the next solution and technology that can bring additional benefits to our customers. We include like-minded partners and start-ups to work on new initiatives with sustainability as key focus.

Tailor-made products across the entire range
By using detailed site survey information and working closely with our customers, dedicated units within our production facilities are able to interpret the unique demands of each application. They design and deliver the optimal solution to improve working environments, load handling and processes.

Logistics Automation
Toyota Material Handling can support you with automating your material handling processes. Whether it is in a warehouse or on a production site, we have a solution for your needs. With our step-by-step approach, we can easily identify what is necessary in logistics and supply chain operation. This can be one of our automated guided vehicles or a turnkey automation project with conveyors, AS/RS, sorters, ...

TOYOTA TRACTO TOWING TRACTOR RANGE

W-SERIES TWE100N/100/150	N-SERIES TSE100/150	S-SERIES TSE300/500
1,0/1,5t	1,0/1,5t	3,0/1,5/0t
4,5 km/h	12 km/h	13,5 km/h

TOYOTA CARRIERS TOYOTA TRAIGO ELECTRIC COUNTERBALANCED TRUCK RANGE

SIMAI TTE15/30/7/1/100	SIMAI TTE80/80XB/152/252/301/501/PE15.120.1	HOST CARRIER PORTAL TAXI CARRIER	TRAIGO 24 8FBEST10/13/15	TRAIGO 48 8FBEM16T/18T/8FBEM16T/18T/20T	TRAIGO 48 8FBEM16T/20T/8FBEM16T/18T/20T	TRAIGO 80 8FBMT40/45/50/8FBM20/25/30T/8FBM25/30/35T/8FBM425/30T	TRAIGO 80 8FBM60T/70T/80T/9FBH80T
1,5/3,0/1,7/0,1/100t	8,0/15,0/1,25/0,1/30,0/1,50/0t	1,2t	1,0/1,25/1,15t	1,5/1,6/1,8/1,8/2,0t	1,5/1,6/1,8/1,8/2,0t	2,0/1,25/1,3/0,1/3,5/1/4,0/1,45/1,49/1,2	up to 775 ^{Wh} /930 ^{Wh} Ah
18 km/h	25 km/h	Other carrier types available	up to 1000 Ah	up to 750 Ah	up to 750 Ah		

TOYOTA TONERO ENGINE COUNTERBALANCED TRUCK RANGE

TONERO 8FG/D F15/F18/KF20/F20/20F/25F/30F/35F	TONERO HST 8FG 15F/18F 8FG/D 20F/25F/30F/35F	TONERO 8FG/D 35F/40F/45F/50F	TONERO 8FG/D 60F/70F/80F
1,5/1,75/1,2/1,25/1,3/1,35t	1,5/1,75/1,2/1,25/1,3/1,35t	3,5/1,4/1,45/1,5/1,5	6,0/1,7/0,1/80t
Diesel (17,5/36/41kW)/LPG (38/42kW)	Diesel (41kW)/LPG (55kW)	Diesel (55kW)/LPG (55kW)	Diesel (55kW)/LPG (55kW)

CONNECTED SMART TRUCKS WITH INTEGRATED TELEMATICS



Connected smart forklifts give you access to data showing what really happens in your operation. This can give you new insights about your fleet, helping you make smarter decisions. With the right L_Site data package for your operation, you can turn truck information into concrete action, leading to greater safety, productivity, efficiency and cost savings.

ENERGY SOLUTION UNIQUE APPROACH TO LI-ION



Lithium-ion batteries are safe, operator friendly and energy dense, delivering maximum power, regardless of how much charge is left. They are far more energy efficient and have a longer lifetime compared to lead-acid batteries, are maintenance free and don't need a separate charging room. They can be opportunity charged during breaks and have no emissions when using green electricity. Toyota's Li-ion batteries are assembled in-house according to our TPS and quality standards.

ADVANCED LOGISTICS SOLUTIONS



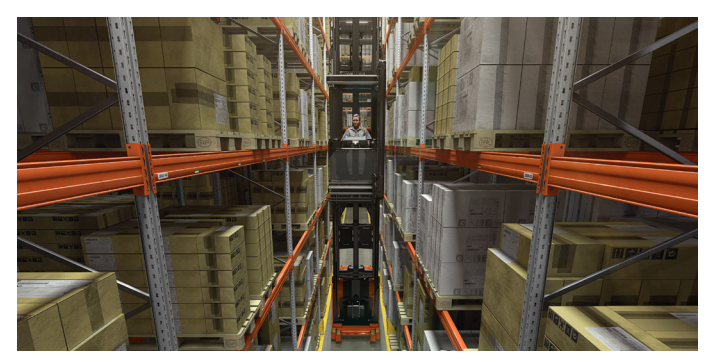
Racking



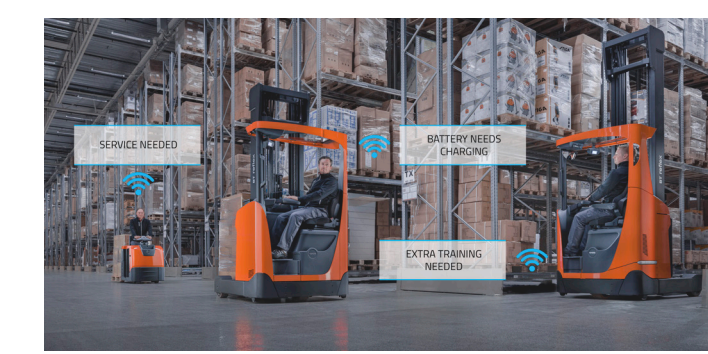
High-Density Storage



Logistics Automation



Navigation

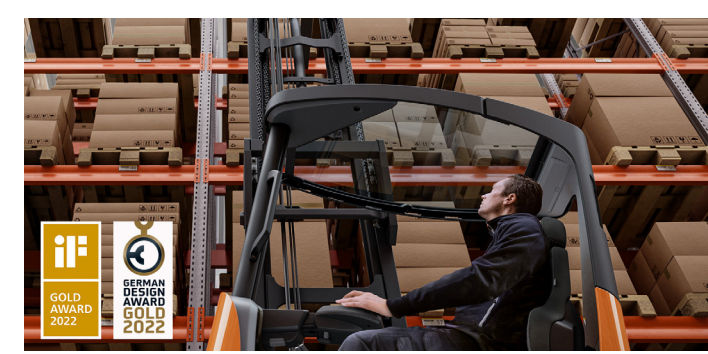


Fleet Management



Operator Training

AWARDS



Awarded products and solutions

Our products and solutions enjoy a solid reputation in the industry with a record number of prestigious awards.

- Gold iF Design award 2022: BT Reflex E-series
- German Design award Gold 2022: BT Reflex E-series
- iF Design award 2022: Toyota Traigo80 2.5-3.5t
- iF Design award 2022: Ultrafliter, pallet drone concept
- iF Design Award 2020: BT Levio LWI160

SERVICE KEEPING YOUR BUSINESS MOVING



The Toyota Service Concept (TSC)
You can choose from six different service packages to match your business needs.

- Safety Maintenance
- Preventive Maintenance
- Preventive Maintenance including Safety Inspection
- Preventive Maintenance+
- Preventive Maintenance+ including Safety Inspection
- Full Service

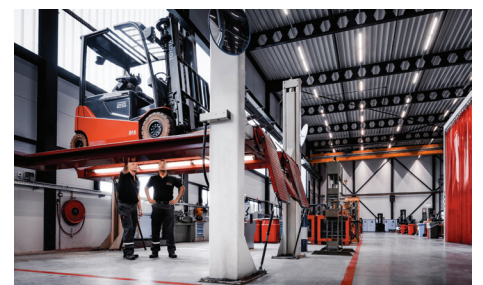
RENTAL THE TRUCK YOU NEED, WHEN YOU NEED IT



From 1 day to 8 years: tailor-made solutions to manage and optimise your fleet come with a strong expertise and efficient customer support.

- Short-term Rental
- Long-term Rental
- Financial Solutions

USED BUY WITH CONFIDENCE



Approved Used Trucks – Quality is timeless

- Warranty Plan
- Exchange Plan
- Try-before-you-buy Plan

All Approved Used trucks are maintained by our service technicians using genuine parts throughout their lifetime. You can choose from a wide range to find the perfect solution for you, and in doing so, contribute to a sustainable circular economy.

TOYOTA LEAN ACADEMY THE SOURCE OF LEAN THINKING

The Toyota Production System is recognised worldwide for bringing a high level of quality and efficiency through the well-known concepts of lean thinking. Lean principles can be applied in all areas of business and particularly in logistics and manufacturing.

Toyota Material Handling has established a Lean Academy to develop the competencies across its organisation providing the means to be able to offer efficient processes and solutions to customers.

PARTS MAXIMISING MACHINE AVAILABILITY



Genuine Toyota parts are an exact fit for your truck and the best fit for your business thanks to their:

- availability,
- TPS assurance,
- being risk free.